

BEFORE THE ARIZONA CORPORAPPONT 1 DOCKETED WILLIAM A. MUNDELL **CHAIRMAN** AUG 3 0 2001 JIM IRVIN COMMISSIONER DOCKETED BY MARC SPITZER COMMISSIONER 5 DOCKET NO. T-03947A-00-0806 IN THE MATTER OF THE APPLICATION OF 6 STERLING TIME COMPANY FOR A CERTIFICATE OF CONVENIENCE AND DECISION NO. 63990 7 NECESSITY TO PROVIDE COMPETITIVE RESOLD INTEREXCHANGE 8 TELECOMMUNICATIONS SERVICES **ORDER** Open Meeting August 28 and 29, 2001 10 Phoenix, Arizona 11 BY THE COMMISSION: 12 Having considered the entire record herein and being fully advised in the premises, the 13 Arizona Corporation Commission ("Commission") finds, concludes, and orders that: 14 15 FINDINGS OF FACT 16 On October 12, 2000, Sterling Time Company ("Sterling" or "Applicant") filed with 1. 17 the Commission an application for a Certificate of Convenience and Necessity ("Certificate") to 18 provide competitive resold interexchange telecommunications services within the State of Arizona. 19 2. In Decision No. 58926 (December 22, 1994), the Commission found that resold 20 telecommunications providers ("resellers") were public service corporations subject to the 21 jurisdiction of the Commission. 22 3. Applicant is a Florida corporation, authorized to do business in Arizona since 23 November of 1999. 24 Applicant is a switchless reseller, which purchases telecommunications services from 4. 25 a variety of carriers. 26 5. On June 5, 2001, Applicant filed Affidavits of Publication indicating compliance with 27 the Commission's notice requirements. 28

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- 6. On April 25, 2001, the Commission's Utilities Division Staff ("Staff") filed its Staff Report recommending approval of the application with some conditions without a hearing.
- 7. In its Staff Report, Staff stated that Sterling Time provided financial statements for the period ending September 30, 2000. These financial statements list assets of \$909,178, total equity of \$825,378, and a net loss of (\$354,099). Based on the foregoing, Staff believes that Applicant lacks adequate financial resources to be allowed to charge customers any prepayments, advances, and/or deposits without posting a surety bond to cover such prepayments, advances, and/or deposits.
- 8. Staff believes that if the Applicant experiences financial difficulty, there should be minimal impact to its customers. Customers are able to choose another reseller or a facilities-based provider.
- 9. The Staff Report also stated that Applicant has no market power and the reasonableness of its rates would be evaluated in a market with numerous competitors.
  - 10. Staff recommended approval of the application subject to the following conditions, that:
    - (a) The Applicant should be ordered to comply with all Commission rules, orders, and other requirements relevant to the provision of intrastate telecommunications service;
    - (b) The Applicant should be ordered to maintain its accounts and records as required by the Commission;
    - (c) The Applicant should be ordered to file with the Commission all financial and other reports that the Commission may require, and in a form and at such times as the Commission may designate;
    - (d) The Applicant should be ordered to maintain on file with the Commission all current tariffs and rates, and any service standards that the Commission may require;
    - (e) The Applicant should be ordered to comply with the Commission's rules and modify its tariffs to conform to these rules if it is determined that there is a conflict between the Applicant's tariffs and the Commission's rules;
    - (f) The Applicant should be ordered to cooperate with Commission investigations of customers complaints;
    - (g) The Applicant should be ordered to participate in and contribute to a universal service fund, as required by the Commission;

- (h) The Applicant should be ordered to notify the Commission immediately upon changes to the Applicant's address or telephone number;
- (i) The Applicant's intrastate interexchange service offerings should be classified as competitive;
- (j) The Applicant's competitive services should be priced at the rates proposed by the Applicant in its most recently filed tariffs. Those rates should be approved on an interim basis. The maximum rates for these services should be the maximum rates proposed by the Applicant in its proposed tariffs. The minimum rates for the Applicant's competitive services should be the Applicant's total service long run incremental costs of providing those services; and
- (k) In the event that the Applicant states only one rate in its proposed tariff for a competitive service, the rate stated should be the effective (actual) price to be charged for the service as well as the service's maximum rate.
- 11. Staff further recommended approval of Sterling Time Company's application subject to the following conditions:
  - (a) That the Applicant file conforming tariffs within 30 days of an Order in this matter, and in accordance with the Decision;
  - (b) That the Applicant file in this Docket, within 18 months of the date it first provides service following certification, sufficient information for Staff analysis and recommendation for a fair value finding, as well as for an analysis and recommendation for permanent tariff approval. This information must include, at a minimum, the following:
    - 1. A dollar amount representing the total revenue for the first twelve months of telecommunications service provided to Arizona customers by United following certification, adjusted to reflect the maximum rates that the Applicant has requested in its tariff. This adjusted total revenue figure could be calculated as the number of units sold for all services offered times the maximum charge per unit;
    - 2. The total actual operating expenses for the first twelve months of telecommunications service provided to Arizona customers by the Applicant following certification;
    - 3. The value of all assets, listed by major category, including a description of the assets, used for the first twelve months of telecommunications services provided to Arizona customers by the Applicant following certification. Assets are not limited to plant and equipment. Items such as office equipment and office supplies should be included in this list;

- (c) Applicant's failure to meet the condition to timely file sufficient information for a fair value finding and analysis and recommendation of permanent tariffs shall result in the expiration of the Certificate of Convenience and Necessity and of the tariffs; and
- (d) In order to protect the Applicant's customers,
  - 1. Applicant should be ordered to procure a performance bond equal to \$10,000. The minimum bond amount of \$10,000 should be increased if at any time it would be insufficient to cover prepayments, advances, and/or deposits collected from the Applicant's customers;
  - 2. Proof of the performance bond should be docketed within 90 days of the effective date of an order in this matter or 30 days prior to the provision of service, whichever comes first; and
  - 3. After one year of operation under the CC&N granted by the Commission, Staff recommends that the Applicant be allowed to file a request for cancellation of its established performance bond. Such request should be accompanied by information demonstrating the Applicant's financial viability. Upon receipt of such filing and after Staff review, Staff will forward its recommendation to the Commission for a Decision that the requested cancellation is in the public interest.
- 12. No exceptions were filed to the Staff Report, nor did any party request that a hearing be set.
- 13. On August 29, 2000, the Arizona Court issued its Opinion in <u>US WEST</u> Communications, Inc. v. Arizona Corporation Commission, 1 CA-CV 98-0672, holding that "the Arizona Constitution requires the Commission to determine fair value rate bases for all public service corporations in Arizona prior to setting their rates and charges."
- 14. On October 26, 2000, the Commission filed a Petition for Review to the Supreme Court.
  - 15. On February 16, 2001, the Commission's Petition was granted.

## **CONCLUSIONS OF LAW**

- 1. Applicant is a public service corporation within the meaning of Article XV of the Arizona Constitution and A.R.S. §§ 40-281 and 40-282.
- 2. The Commission has jurisdiction over Applicant and the subject matter of the application.

3. Notice of the application was given in accordance with the law. 1 2 4. Applicant's provision of resold interexchange telecommunications services is in the 3 public interest. 4 5. Applicant is a fit and proper entity to receive a Certificate for providing competitive 5 resold interexchange telecommunications services in Arizona. 6 6. Staff's recommendations in Findings of Fact No. 10 and 11 are reasonable and should 7 be adopted. 8 **ORDER** 9 IT IS THEREFORE ORDERED that the application of Sterling Time Company for a 10 Certificate of Convenience and Necessity for authority to provide competitive resold interexchange 11 telecommunications services is hereby granted, as conditioned herein. 12 IT IS FURTHER ORDERED that Sterling Time Company shall comply with Staff's 13 recommendations as set forth in Findings of Fact No. 10 and 11. 14 IT IS FURTHER ORDERED that within 30 days of the effective date of this Decision, Sterling Time Company shall notify the Compliance Section of the Arizona Corporation Commission 15 16 of the date that it will begin or has begun providing service to Arizona customers. 17 18 19 20 21 22 23 24 25 26 27

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1 IT IS FURTHER ORDERED that if Sterling Time Company desires to discontinue service, it 2 shall file an application to discontinue service with the Commission. At least sixty (60) days prior to 3 filing an application to discontinue service. Sterling Time Company shall notify each of its customers 4 and the Commission of its intent to discontinue service. Any failure to comply with this ordering paragraph may result in the forfeiture of Sterling Time Company's performance bond. 5 6 IT IS FURTHER ORDERED that this Decision shall become effective immediately. 7 8 BY ORDER OF THE ARIZONA CORPORATION COMMISSION. 9 10 **CHAIRMAN** COMMISSIONER 11 12 13 IN WITNESS WHEREOF, I, BRIAN C. McNEIL, Executive Secretary of the Arizona Corporation Commission, have 14 hereunto set my hand and caused the official seal of the Commission to be affixed at the Capitol, in the City of Phoenix, 15 this 30th day of Cherry, 2001. 16 17 C. MeNEIL EXECUTIVE SECRE rary 18 19 DISSENT PD:mlj 20 21 22 23 24 25 26 27 28

STERLING TIME COMPANY SERVICE LIST FOR: T-03947A-00-0806 DOCKET NO.: Lance J. M. Steinhart LANCE J. M. STEINHART. P.C. 6455 East Johns Crossing Suite 285 Duluth, Georgia 30097 Attorney for Sterling Time Company Christopher Kempley, Chief Counsel ARIZONA CORPORATION COMMISSION Legal Division 1200 West Washington Phoenix, AZ 85007 Deborah Scott, Director **Utilities Division** ARIZONA CORPORATION COMMISSION 1200 West Washington Street Phoenix, Arizona 85007 

DECISION NO. <u>63990</u>